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FinancialPlanning



Retirement

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**By Rob Burgess**

Reporter

Hello!

The family of late, great singer Aretha Franklin was embroiled in a years-long legal battle over two competing handwritten wills, one of which was found under a couch cushion. Singer Tony Bennett's children are embroiled in a legal feud over his estate. Actor Chadwick Boseman, musician Prince and rapper Tupac Shakur all died without leaving a will.

I recently spoke with several advisors about [what these celebrity estate debacles can teach the rest of us](#) about proper planning. Check it out, along with other recent stories below.

As always, thank you for reading. Talk to you next Wednesday!

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How wealth management's most stubborn barrier will finally fall

Diversity in America

Mix of total U.S. workforce vs. wealth management

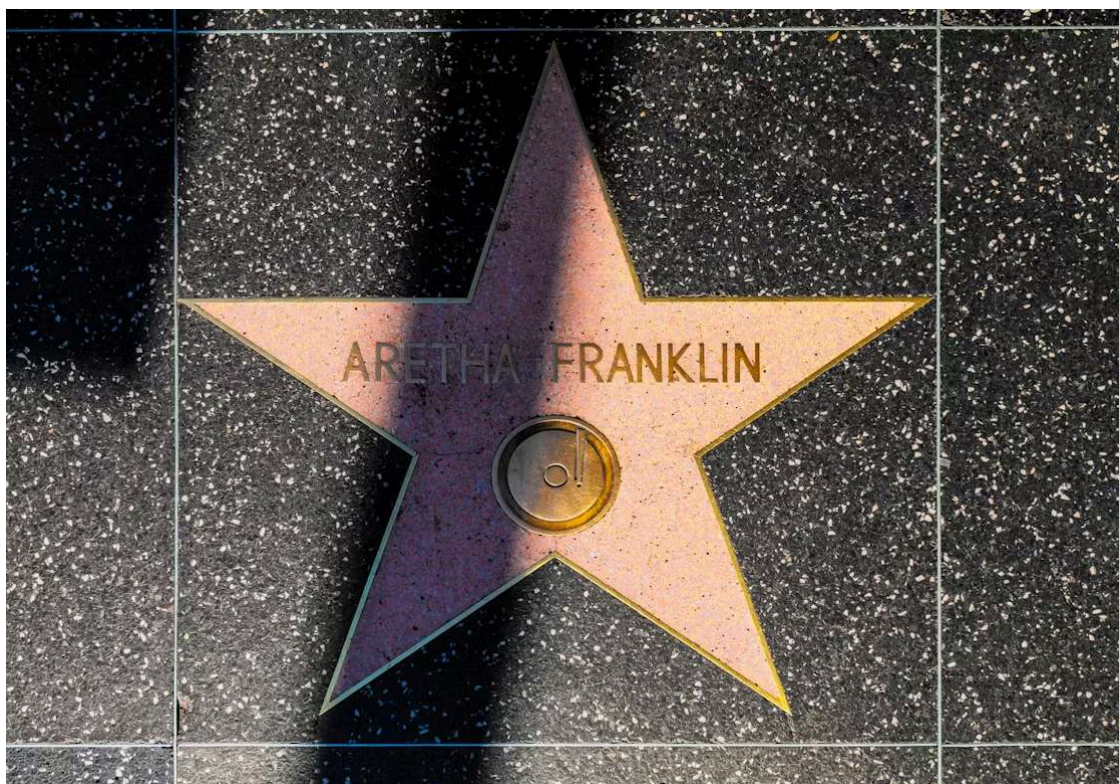
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TOP STORIES

PRACTICE AND CLIENT MANAGEMENT

What advisors (and their clients) can learn from celebrity estate debacles



Financial advisors who specialize in estate planning say regular clients can learn from these messy celebrity situations.

- **Proactive comms can keep jittery clients from blowing up inboxes during market turns**

Canned content can keep clients from reaching "FinCon 1" when something like Monday's market downturn can set them on edge. Here's how to plan it.

- **Ask an Advisor: How can I help clients retire to, not from, something? (Part 2)**

Here's how financial advisors recommend helping a client who feels in danger of losing their sense of purpose or identity when entering retirement.

- **How advisors can best serve clients who are new widows or widowers**

It's important for advisors to develop a relationship with both spouses from the outset, long before an unexpected death.

- **Clients value trustworthiness above all else when choosing an advisor — here's how advisors build that trust**

A recent YouGov survey said 60% of Americans consider integrity the most important factor in their selection process.

Read the latest in Retirement

SPONSOR CONTENT FROM AMPLY

This is how to answer 'How Do You Define Success?' in a job interview

Telling your interviewer that your measure of career success is getting to the end of the workday with your mental health intact probably won't cut it.

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